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NAI Capital Sr. Vice President Sheri Messerlian Recognized for Outstanding Achievement

Sheri Messerlian, Ph.D., NAI Capital Senior Vice President



Los Angeles - Sheri Messerlian, Senior Vice President with NAI Capital, a full-service commercial real-estate brokerage headquartered in Los Angeles, was recognized for outstanding achievement at an awards ceremony held recently at the Jonathan Club in downtown Los Angeles.

Ms. Messerlian, who joined the firm's elite Platinum Club for the second year in a row, is one of the organization's top-producing brokers. With 15 offices throughout Los Angeles, Kern, Orange, Riverside, San Bernardino, and Ventura Counties, NAI Capital is the Southern California affiliate of NAI Global, a worldwide real-estate service network with 325 offices spanning the globe.

Based in NAI Capital's South Bay office, Ms. Messerlian is recognized by her peers and her clients as one of the leading commercial real-estate brokers in the area. She is the past recipient of top producer awards at Matlow-Kennedy Corp., and Merrill Lynch Realty. She joined NAI Capital in 1988.

Over the past 25 years, Ms. Messerlian has successfully represented landlords and investors in marketing their properties and has extensive experience in working with developers, national retail tenants, institutional clients, and government agencies. She has been successfully involved in pre-leasing of commercial development projects by identifying and securing anchor tenants, configuring the tenant mix, and developing leasing strategies and incentives for the landlords.

Her client list is a veritable Who's Who of national and multinational corporations, some of which include Starbucks, McDonald's, Burger King, Taco Bell, Domino's, In-N-Out Burger, Kinko's, Wells Fargo Bank, Union Bank, Coast Federal Bank, Hanmi Bank, Santa Fe Railroad, Jiffy Lube, Homestead House, Thrifty Drugs, Medicine Shoppe, Kragen Auto, Thrifty Oil Company, and Auto Club of Southern California

In addition to her stellar record in commercial real estate brokerage, Ms. Messerlian also has impressive academic credentials. She has taught urban and regional planning at USC and Stockton State College in New Jersey. She received a B.A. and M.A. from UCLA, and a Ph.D. in urban planning from USC. Her doctoral dissertation explored the impact of federally subsidized housing on the Los Angeles housing market.

Ms. Messerlian is active in and member of several professional and community organizations, including International Conference of Shopping Centers, New America International Network, League of Women Voters, Torrance Symphony, Torrance Historical Society, Torrance Sister City Association, and Friends of Madrona Marsh.